

INTERIM FINANCIAL STATEMENTS

PEOPLE'S LEASING & FINANCE PLC

For the year ended 31st March 2015



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STATEMENT OF FINANCIAL POSITION

As at	31.03.2015 Rs. Mn. Unaudited*	Company 31.03.2014 Rs. Mn. Audited	Change %	31.03.2015 Rs. Mn. Unaudited*	Group 31.03.2014 Rs. Mn. Audited	Change %
Assets						
Cash and cash equivalents	3,139	11,453	(72.6)	3,414	11,696	(70.8)
Balances with banks & financial institutions	326	3,330	(90.2)	1,831	4,726	(61.3)
Derivative financial instrument	-	-	-	-	-	-
Financial assets held-for-trading	196	184	6.5	503	378	33.1
Loans and receivables	98,411	90,218	9.1	97,997	90,342	8.5
Insurance and reinsurance receivables	-	-	-	187	138	35.5
Financial investments – Available-for-sale	939	224	319.2	2,043	1,317	55.1
Financial investments – Held-to-maturity	5,266	4,747	10.9	5,266	4,747	10.9
Investments in subsidiaries	1,875	1,475	27.1	-	-	-
Investments in associates	-	-	-	-	-	-
Goodwill and intangible assets	338	348	(2.9)	342	356	(3.9)
Property, plant and equipment	1,109	801	38.5	3,808	3,052	24.8
Investment property	-	55	(100.0)	-	-	-
Other assets	724	941	(23.1)	1,770	1,665	6.3
Total assets	112,323	113,776	(1.3)	117,161	118,417	(1.1)
Liabilities						
Due to banks	21,229	14,132	50.2	22,391	15,777	41.9
Due to customers	34,023	40,921	(16.9)	33,930	40,839	(16.9)
Debt securities issued	28,690	34,473	(16.8)	28,586	34,369	(16.8)
Other financial liabilities	3,235	1,857	74.2	3,166	1,728	83.2
Derivative financial instrument	92	-	100.0	92	-	100.0
Insurance and reinsurance payable	-	-	-	2,894	2,571	12.6
Current tax liabilities	550	447	23.0	618	541	14.2
Deferred tax liabilities	1,949	1,573	23.9	1,976	1,599	23.6
Other liabilities	1,420	1,178	20.5	1,455	1,225	18.8
Total liabilities	91,188	94,581	(3.6)	95,108	98,649	(3.6)
Equity						
Capital	12,936	12,736	1.6	12,936	12,736	1.6
Statutory reserve fund	1,204	1,016	18.5	1,204	1,016	18.5
Retained earnings	6,489	4,002	62.1	7,404	4,570	62.0
Other reserves	506	1,441	(64.9)	509	1,446	(64.8)
Total equity	21,135	19,195	10.1	22,053	19,768	11.6
Total liabilities and equity	112,323	113,776	(1.3)	117,161	118,417	(1.1)
Contingencies	425	350	21.4	425	350	21.4
Commitments	3,974	2,030	95.8	4,882	2,658	83.7
Net assets value per ordinary share (Rs.)	13.38	12.15	10.1	13.96	12.51	11.6

CERTIFICATION

I certify that the above Interim Financial Statements are in compliance with the requirements of the Companies Act No. 7 of 2007 and give a true and fair view of the state of affairs of People's Leasing & Finance PLC and the Group as at 31st March 2015 and its profit for the year ended 31st March 2015.

(sgd.)
K.S. Bandaranayake
Chief Financial Officer

(sgd.)
D.P. Kumarage
Chief Executive Officer

The Board of Directors is responsible for the preparation and presentation of these Interim Financial Statements.
Approved and Signed for and on behalf of the Board:

(sgd.)
Hemasiri Fernando
Chairman

(sgd.)
M.P. Amirthanayagam
Deputy Chairman

29th April 2015
Colombo.

* The above figures are provisional and subject to audit.
Figures in brackets indicate deductions.

INCOME STATEMENT - COMPANY

	For the year ended			For the quarter ended		
	31.03.2015	31.03.2014	Change	31.03.2015	31.03.2014	Change
	Rs. Mn. Unaudited	Rs. Mn. Audited	%	Rs. Mn. Unaudited	Rs. Mn. Unaudited	%
Interest income	19,248	19,534	(1.5)	4,637	5,088	(8.9)
Less: Interest expense	9,248	11,266	(17.9)	1,967	3,001	(34.5)
Net interest income	10,000	8,268	20.9	2,670	2,087	27.9
Net fee and commission income	874	854	2.3	236	226	4.4
Other operating income	420	240	75.0	167	81	106.2
Total operating income	11,294	9,362	20.6	3,073	2,394	28.4
Less: Impairment charges for loans and receivables	1,645	1,218	35.1	362	102	254.9
Net operating income	9,649	8,144	18.5	2,711	2,292	18.3
Less:						
Personnel expenses	1,565	1,338	17.0	393	354	11.0
Depreciation of property, plant and equipment	201	182	10.4	50	43	16.3
Amortisation and impairment of intangible assets	16	15	6.7	4	4	-
Other operating expenses	2,129	1,930	10.3	542	538	0.7
Total operating expenses	3,911	3,465	12.9	989	939	5.3
Operating profit before value added tax (VAT)	5,738	4,679	22.6	1,722	1,353	27.3
Less: Value added tax (VAT) on financial services	363	292	24.3	107	77	39.0
Operating profit after value added tax (VAT)	5,375	4,387	22.5	1,615	1,276	26.6
Less: Income tax expense	1,622	1,263	28.4	532	352	51.1
Profit for the period	3,753	3,124	20.1	1,083	924	17.2
Basic/Diluted earnings per ordinary share (Rs.)	2.38	1.98	20.2	0.69	0.58	19.0

The above figures are provisional and subject to audit.
Figures in brackets indicate deductions.

INCOME STATEMENT - GROUP

	For the year ended			For the quarter ended		
	31.03.2015	31.03.2014	Change	31.03.2015	31.03.2014	Change
	Rs. Mn. Unaudited	Rs. Mn. Audited	%	Rs. Mn. Unaudited	Rs. Mn. Unaudited	%
Interest income	19,595	20,053	(2.3)	4,712	5,282	(10.8)
Less: Interest expense	9,350	11,396	(18.0)	1,978	3,011	(34.3)
Net interest income	10,245	8,657	18.3	2,734	2,271	20.4
Net earned premiums	2,950	3,464	(14.8)	772	1,425	(45.8)
Net fee and commission income	577	393	46.8	151	72	109.7
Other operating income	457	266	71.8	108	137	(21.2)
Total operating income	14,229	12,780	11.3	3,765	3,905	(3.6)
Less: Impairment charges for loans and receivables	1,671	1,229	36.0	357	103	246.6
Net operating income	12,558	11,551	8.7	3,408	3,802	(10.4)
Less:						
Personnel expenses	1,802	1,522	18.4	457	420	8.8
Depreciation of property, plant and equipment	270	260	3.8	66	64	3.1
Amortisation and impairment of intangible assets	29	20	45.0	7	3	133.3
Benefits, claims and underwriting expenditure	2,120	2,597	(18.4)	533	1,061	(49.8)
Other operating expenses	2,077	1,919	8.2	546	586	(6.8)
Total operating expenses	6,298	6,318	(0.3)	1,609	2,134	(24.6)
Operating profit before value added tax (VAT)	6,260	5,233	19.6	1,799	1,668	7.9
Less: Value added tax (VAT) on financial services	372	302	23.2	112	80	40.0
Operating profit after value added tax (VAT)	5,888	4,931	19.4	1,687	1,588	6.2
Less: Income tax expense	1,786	1,468	21.7	562	422	33.2
Profit for the period	4,102	3,463	18.5	1,125	1,166	(3.5)
Basic/Diluted earnings per ordinary share (Rs.)	2.60	2.19	18.7	0.71	0.74	(4.1)

The above figures are provisional and subject to audit.
Figures in brackets indicate deductions.

STATEMENT OF COMPREHENSIVE INCOME - COMPANY

	For the year ended			For the quarter ended		
	31.03.2015	31.03.2014	Change	31.03.2015	31.03.2014	Change
	Rs. Mn. Unaudited	Rs. Mn. Audited	%	Rs. Mn. Unaudited	Rs. Mn. Unaudited	%
Profit for the period	3,753	3,124	20.1	1,083	924	17.2
Other comprehensive income/(expenses)						
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods (net of tax):</i>						
Cash flow hedges						
Gains/ (losses) on derivative financial Assets	6	1	500.0	28	1	2,700.0
Available-for-sale financial assets						
Gains/ (losses) on re-measuring available-for-sale financial assets	156	40	290.0	42	48	(12.5)
Net other comprehensive income to be reclassified to profit or loss in subsequent periods	162	41	295.1	70	49	42.9
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax):</i>						
Actuarial gains and losses on defined benefit plans	-	(57)	(100.0)	(112)	(57)	96.5
Deferred tax effect on above	-	16	(100.0)	-	16	(100.0)
Recycling to Statement of Profit or Loss for impairment						
Net other comprehensive income not to be reclassified to profit or loss in subsequent periods	-	(41)	(100.0)	-	16	(100.0)
Other comprehensive income for the period, net of taxes	162	82	97.6	70	33	112.1
Total comprehensive income for the period	3,915	3,206	22.1	1,153	957	20.5

The above figures are provisional and subject to audit.
Figures in brackets indicate deductions.

STATEMENT OF COMPREHENSIVE INCOME - GROUP

	For the year ended			For the quarter ended		
	31.03.2015	31.03.2014	Change	31.03.2015	31.03.2014	Change
	Rs. Mn. Unaudited	Rs. Mn. Audited	%	Rs. Mn. Unaudited	Rs. Mn. Unaudited	%
Profit for the period	4,102	3,463	18.5	1,125	1,166	(3.5)
Other comprehensive income/(expenses)						
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods (net of tax):</i>						
Cash flow hedges						
Gains/ (losses) on derivative financial Assets	6	1	500.0	28	1	2,700.0
Available-for-sale financial assets						
Gains/ (losses) on re-measuring available-for-sale financial assets	154	42	266.7	34	51	(33.3)
Net other comprehensive income to be reclassified to profit or loss in subsequent periods	160	43	272.1	62	52	19.2
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax):</i>						
Actuarial gains and losses on defined benefit plans	-	(58)	(100.0)	-	(58)	(100.0)
Deffered tax effect on above	-	17	(100.0)	-	17	(100.0)
Recycling to Statement of Profit or Loss for impairment						
Net other comprehensive income not to be reclassified to profit or loss in subsequent periods	-	(41)	(100.0)	-	16	(100.0)
Other comprehensive income for the period, net of taxes	160	84	90.5	62	36	72.2
Total comprehensive income for the period	4,262	3,547	20.2	1,187	1,202	(1.2)

The above figures are provisional and subject to audit.
Figures in brackets indicate deductions.

STATEMENT OF CHANGES IN EQUITY - COMPANY

	Other Reserves										Total Equity Rs. Mn.						
	Capital		Statutory Reserve		General Reserve		Tax Equalisation Fund		Investment Fund			Available for Sale Reserve		Cash Flow Hedge Reserve		Retained Earnings	
	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.		Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.
Balance as at 01.04.2013 - Restated	12,536	860	300	100	852	(121)	-	-	-	-	-	-	-	3,496	18,023		
Total comprehensive income for the year ended 31.03.2014	-	-	-	-	-	-	-	-	-	-	-	-	-	3,124	3,124		
Profit for the year ended 31.03.2014	-	-	-	-	-	-	-	-	-	-	-	-	-	(42)	23		
Other comprehensive income (net of tax)	-	-	-	-	-	-	-	-	-	-	-	-	-	3,082	3,147		
Total comprehensive income for the year ended 31.03.2014	-	-	-	-	-	-	-	-	-	-	-	-	-	3,082	3,147		
Transactions with equity holders, recognised directly in equity																	
Transfer from preference shares on redemption	200	-	-	-	-	-	-	-	-	-	-	-	-	(200)	-		
Transfers to reserves during the period	-	156	-	-	245	-	-	-	-	-	-	-	-	(401)	-		
Dividend paid	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,975)	(1,975)		
Total transactions with equity holders	200	156	-	-	245	-	-	-	-	-	-	-	-	(2,576)	(1,975)		
Balance as at 31.03.2014	12,736	1,016	300	100	1,097	(57)	-	-	-	-	-	-	-	4,002	19,195		
Balance as at 01.04.2014	12,736	1,016	300	100	1,097	(57)	-	-	-	-	-	-	-	4,002	19,195		
Total comprehensive income for the year ended 31.03.2015	-	-	-	-	-	-	-	-	-	-	-	-	-	3,753	3,753		
Profit for the year ended 31.03.2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Other comprehensive income (net of tax)	-	-	-	-	-	-	-	-	-	-	-	-	-	156	162		
Total comprehensive income for the year ended 31.03.2015	-	-	-	-	-	-	-	-	-	-	-	-	-	156	3,915		
Transactions with equity holders, recognised directly in equity																	
Transfer from preference shares on redemption	200	-	-	-	-	-	-	-	-	-	-	-	-	(200)	-		
Transfers to reserves during the period	-	188	-	-	79	-	-	-	-	-	-	-	-	(267)	-		
Transfer of investment fund reserve	-	-	-	-	(1,176)	-	-	-	-	-	-	-	-	1,176	-		
Dividend paid	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,975)	(1,975)		
Total transactions with equity holders	200	188	-	-	(1,097)	-	-	-	-	-	-	-	-	(1,266)	(1,975)		
Balance as at 31.03.2015	12,936	1,204	300	100	-	99	-	-	-	-	-	-	-	6,489	21,135		

The above figures are provisional and subject to audit.
Figures in brackets indicate deductions.

STATEMENT OF CHANGES IN EQUITY - GROUP

	Capital		Statutory Reserve Fund		General Reserve		Tax Equalisation Fund		Other Reserves Available for Sale Reserve		Investment Fund		Cash Flow Hedge Reserve		Retained Earnings		Total Equity		
	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	
Balance as at 01.04.2013 - Restated	12,536	860	300	100	852	(119)	-	-	-	-	-	-	-	3,724	18,253				
Total comprehensive income for the year ended 31.03.2014																			
Profit for the year ended 31.03.2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3,463	3,463			
Other comprehensive income (net of tax)	-	-	-	-	-	67	-	-	67	-	-	-	-	-	(41)	27			
Total comprehensive income for the year ended 31.03.2014																			
Transactions with equity holders, recognised directly in equity																			
Transfer from preference shares on redemption	200	-	-	-	-	-	-	-	-	-	-	-	-	-	(200)	-			
Transfers to reserves during the period	-	156	-	-	245	-	-	-	-	-	-	-	-	-	(401)	-			
Transfers to capital contribution reserves	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Dividend paid	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,975)	(1,975)			
Total transactions with equity holders	200	156	-	-	245	-	-	-	-	-	-	-	-	-	(2,576)	(1,975)			
Balance as at 31.03.2014	12,736	1,016	300	100	1,097	(52)	-	-	-	-	-	-	1	4,570	19,768				
Balance as at 01.04.2014	12,736	1,016	300	100	1,097	(52)	-	-	-	-	-	-	1	4,570	19,768				
Total comprehensive income for the year ended 31.03.2015																			
Profit for the year ended 31.03.2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,102	4,102			
Other comprehensive income (net of tax)	-	-	-	-	-	154	-	-	154	-	-	-	6	-	160	160			
Total comprehensive income for the year ended 31.03.2015																			
Transactions with equity holders, recognised directly in equity																			
Share issue expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(2)	(2)			
Transfer from preference shares on redemption	200	-	-	-	-	-	-	-	-	-	-	-	-	(200)	-	-			
Transfers to reserves during the period	-	188	-	-	79	-	-	-	-	-	-	-	-	-	(267)	-			
Transfer of investment fund reserve	-	-	-	-	(1,176)	-	-	-	-	-	-	-	-	-	1,176	-			
Dividend paid	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,975)	(1,975)			
Total transactions with equity holders	200	188	-	-	(1,097)	-	-	-	-	-	-	-	-	-	(1,268)	(1,977)			
Balance as at 31.03.2015	12,936	1,204	300	100	102	-	-	-	102	-	-	-	7	7,404	22,053				

The above figures are provisional and subject to audit. Figures in brackets indicate deductions.

CASH FLOW STATEMENT

For the year ended 31st March	Company		Group	
	2015	2014	2015	2014
	Rs. Mn. Unaudited	Rs. Mn. Audited	Rs. Mn. Unaudited	Rs. Mn. Audited
Cash flows from operating activities				
Profit before tax	5,375	4,387	5,888	4,931
Adjustment for:				
Non-cash items included in profit before tax	1,794	1,409	1,842	1,479
Change in operating assets	(7,913)	(9,909)	(7,543)	(10,589)
Change in operating liabilities	(5,835)	21,830	(5,586)	22,078
Dividend income from investments	(225)	(134)	(29)	(3)
Gratuity paid	(5)	(7)	(5)	(7)
Tax paid	(613)	(358)	(696)	(451)
Net cash generated from operating activities	(7,422)	17,218	(6,129)	17,438
Cash flows from investing activities				
Purchase of property, plant and equipment	(457)	(302)	(1,039)	(679)
Proceeds from the sale of property, plant and equipment	7	13	7	20
Purchase of intangible assets	(6)	(15)	(6)	(15)
Investment in subsidiaries	-	-	-	-
Dividend received from investments	225	134	29	3
Net cash (used in) investing activities	(231)	(170)	(1,009)	(671)
Cash flows from financing activities				
Net borrowings	1,508	(6,752)	1,102	(6,505)
Dividend paid to shareholders	(1,975)	(1,975)	(1,975)	(1,975)
Redemption of preference shares	(200)	(200)	(200)	(200)
Net cash (used in) financing activities	(667)	(8,927)	(1,073)	(8,680)
Net increase/(decrease) in cash & cash equivalents	(8,320)	8,121	(8,211)	8,087
Cash and cash equivalents at the beginning of the period	11,299	3,178	11,429	3,342
Cash and cash equivalents at the end of the period	2,979	11,299	3,218	11,429
Cash and cash equivalents	3,139	11,453	3,414	11,696
Bank overdraft	(160)	(154)	(196)	(267)
	2,979	11,299	3,218	11,429

The above figures are provisional and subject to audit.

Figures in brackets indicate deductions.

ANALYSIS OF FINANCIAL INSTRUMENTS BY MEASUREMENT BASIS

COMPANY

As at 31 March 2015	FVTPL Rs. Mn.	HTM Rs. Mn.	L & R Rs. Mn.	AFS Rs. Mn.	Total Rs. Mn.
ASSETS					
Cash and cash equivalents	-	-	3,139	-	3,139
Balances with banks & financial institutions	-	-	326	-	326
Financial investments - Held-for-trading	196	-	-	-	196
Loans and receivables	-	-	98,411	-	98,411
Financial investments - Available-for-sale	-	-	-	939	939
Financial investments - Held-to maturity	-	5,266	-	-	5,266
Other financial assets	-	-	146	-	146
Total financial assets	196	5,266	102,022	939	108,277

As at 31 March 2015	FVTPL Rs. Mn.	Other Financial Liabilities at amortized cost Rs. Mn.	Total Rs. Mn.
LIABILITIES			
Due to banks	-	21,229	21,229
Due to customers	-	34,023	34,023
Debt Securities issued	-	28,690	28,690
Other Financial liabilities	-	3,235	3,235
Derivative financial instruments	92	-	92
Total financial liabilities	92	87,177	87,269

COMPANY

As at 31 March 2014	FVTPL Rs. Mn.	HTM Rs. Mn.	L & R Rs. Mn.	AFS Rs. Mn.	Total Rs. Mn.
ASSETS					
Cash and cash equivalents	-	-	11,453	-	11,453
Balances with banks & financial institutions	-	-	3,330	-	3,330
Derivative financial instruments	-	-	-	-	-
Financial investments - Held-for-trading	184	-	-	-	184
Loans and receivables	-	-	90,218	-	90,218
Financial investments - Available-for-sale	-	-	-	224	224
Financial investments - Held-to maturity	4,747	-	-	4,747	
Other financial assets	-	-	115	-	115
Total financial assets	184	4,747	105,116	224	110,271

As at 31 March 2014	FVTPL Rs. Mn.	Other Financial Liabilities at amortized cost Rs. Mn.	Total Rs. Mn.
LIABILITIES			
Due to banks	-	14,132	14,132
Due to customers	-	40,921	40,921
Debt Securities issued	-	34,473	34,473
Other Financial liabilities	-	1,857	1,857
Total financial liabilities	-	91,383	91,383

ANALYSIS OF FINANCIAL INSTRUMENTS BY MEASUREMENT BASIS

GROUP

As at 31 March 2015	FVTPL Rs. Mn.	HTM Rs. Mn.	L & R Rs. Mn.	AFS Rs. Mn.	Total Rs. Mn.
ASSETS					
Cash and cash equivalents	-	-	3,414	-	3,414
Balances with banks & financial institutions	-	-	1,831	-	1,831
Financial investments - Held-for-trading	503	-	-	-	503
Loans and receivables	-	-	97,997	-	97,997
Financial investments – Available-for-sale	-	-	-	2,043	2,043
Financial investments – Held-to maturity	-	5,266	-	-	5,266
Total financial assets	503	5,266	103,242	2,043	111,054

As at 31 March 2015	FVTPL Rs. Mn.	Other Financial Liabilities at amortized cost Rs. Mn.	Total Rs. Mn.
LIABILITIES			
Due to banks	-	22,391	22,391
Due to customers	-	33,930	33,930
Debt Securities issued	-	28,586	28,586
Other Financial liabilities	-	3,166	3,166
Derivative financial instruments	92	-	92
Total financial liabilities	92	88,073	88,165

GROUP

As at 31 March 2014	FVTPL Rs. Mn.	HTM Rs. Mn.	L & R Rs. Mn.	AFS Rs. Mn.	Total Rs. Mn.
ASSETS					
Cash and cash equivalents	-	-	11,696	-	11,696
Balances with banks & financial institutions	-	-	4,726	-	4,726
Derivative financial instruments	-	-	-	-	-
Financial investments - Held-for-trading	378	-	-	-	378
Loans and receivables	-	-	90,342	-	90,342
Financial investments – Available-for-sale	-	-	-	1,317	1,317
Financial investments – Held-to maturity	-	4,747	-	-	4,747
Total financial assets	378	4,747	108,429	1,317	114,871

As at 31 March 2014	FVTPL Rs. Mn.	Other Financial Liabilities at amortized cost Rs. Mn.	Total Rs. Mn.
LIABILITIES			
Due to banks	-	15,777	15,777
Due to customers	-	40,839	40,839
Debt Securities issued	-	34,369	34,369
Other Financial liabilities	-	1,728	1,728
Total financial liabilities	-	92,713	92,713

SEGMENTAL ANALYSIS - GROUP

For the year ended 31st March	Lease & HP		Loans		Islamic		Insurance		Other		Eliminations		Group	
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.
Interest income	14,474	15,716	3,676	2,677	770	853	288	434	659	574	(272)	(199)	19,595	20,055
Net earned premiums							3,037	3,464			(87)		2,950	3,464
Net fee and commission income	689	700	175	119	37	38	-	-	356	293	(680)	(758)	577	392
Net trading income	-	-	-	-	-	-	63	22	58	8	-	-	121	30
Other operating income	277	217	70	37	15	3	50	37	191	174	(267)	(231)	336	237
Gross revenue	15,440	16,633	3,921	2,833	822	894	3,438	3,957	1,264	1,049	(1,306)	(1,188)	23,579	24,178
Interest expenses	6,915	8,997	1,756	1,533	368	467	-	-	566	567	(255)	169	9,350	11,733
Total Operating income	8,525	7,636	2,165	1,301	454	426	3,438	3,957	698	481	(1,051)	(1,357)	14,229	12,445
Credit losses	1,421	1,105	257	105	(16)	20	-	-	9	-	-	-	1,671	1,230
Net operating income	7,104	6,530	1,908	1,196	470	406	3,438	3,957	689	481	(1,051)	(1,357)	12,558	11,215
Depreciation	176	165	49	28	16	5	11	11	2	10	45	41	299	260
Segment result	4,038	3,600	1,026	613	215	194	899	862	331	227	(249)	(263)	6,260	5,233
VAT on financial services													372	302
Income tax expenses													1,786	1,468
Profit attributable to equity holder													4,102	3,463
As at 31st March														
Segment Assets	85,232	91,308	23,627	15,553	7,522	5,314	4,801	4,108	1,152	5,760	(5,173)	(3,626)	117,161	118,417
Total Assets	85,232	91,308	23,627	15,553	7,522	5,314	4,801	4,108	1,152	5,760	(5,173)	(3,626)	117,161	118,417
Segment Liabilities	68,626	75,194	19,023	12,808	6,057	4,782	3,406	2,953	927	4,743	(2,931)	(1,832)	95,108	98,648
Total Liabilities	68,626	75,194	19,023	12,808	6,057	4,782	3,406	2,953	927	4,743	(2,931)	(1,832)	95,108	98,648

The above figures are provisional and subject to audit.
Figures in brackets indicate deductions.

INFORMATION ON ORDINARY SHARES OF THE COMPANY

MARKET PRICE

	2015 Rs.	2014 Rs.
Highest price during the quarter ended 31st March :	28.00	14.40
Lowest price during the quarter ended 31st March :	21.50	13.10
Closing price as at 31st March :	22.10	13.40

CAPITAL

Capital as at 31st March 2015 was represented by the number of shares in issue as given below;

	As at 31st March 2015		As at 31st March 2014	
	Number	Rs.	Number	Rs.
Ordinary shares	1,579,862,482	11,886,073,308	1,579,862,482	11,886,073,308
Transfer from preference shares on redemption	-	1,050,000,000	-	850,000,000
Total	1,579,862,482	12,936,073,308	1,579,862,482	12,736,073,308

SHAREHOLDERS' INFORMATION

TWENTY LARGEST ORDINARY SHAREHOLDERS AS AT 31ST MARCH 2015

Twenty largest ordinary shareholders of the Company as at 31st March 2015 were as follows;

No.	Name of the Shareholder	No. of Shares	%
1	People's Bank	1,184,896,862	75.00
2	BNYM SA/NV-Neon Liberty Lorikeet Master Fund LP	61,319,427	3.88
3	National Savings Bank	47,914,000	3.03
4	Employees Provident Fund	43,643,831	2.76
5	HSBC INTL NOM LTD - SSBT -Wasatch Frontier Emerging Small Countries Fund	24,753,100	1.57
6	Bank of Ceylon No. 1 Account	11,453,600	0.72
7	Mellon Bank N.A. - Frontier Market Select Fund II L.P.	10,240,000	0.65
8	Mellon Bank N.A. - Acadian Frontier Markets Equity Fund	10,194,432	0.65
9	Mellon Bank N.A. - Frontier Market Opportunities Master Fund, L.P.	10,150,000	0.64
10	Bny-CF Ruffer Investment Funds: CF Ruffer Pacific Fund	10,000,000	0.63
11	Northern Trust Global Services Luxembourg S/A Ashmore Sicav Indian Small-Cap Equity Fund	7,401,136	0.47
12	AIA Insurance Lanka PLC A/C No. 07	7,081,800	0.45
13	BNYM SA/NV-NLCF Fund LP	6,666,429	0.42
14	Northern Trust Company S/A Ashmore Emerging Markets Frontier Equity Fund	5,209,717	0.33
15	HSBC INTL NOM LTD - JPMCB-J.P. Morgan Clearing Corp	5,097,557	0.32
16	Ceylon Investment PLC A/C # 01	4,954,891	0.31
17	Union Assurance PLC/No - 01A/C	3,821,672	0.24
18	HSBC INTL NOM LTD - JPMCB - T. Rowe Price Institutional Frontier Markets Equity Fund	3,784,520	0.24
19	CB NY S/A Wasatch Frontier Emerging Small Countries CIT Fund	3,732,745	0.24
20	Employees Trust Fund Board	2,356,087	0.15

PUBLIC HOLDING

The percentage of ordinary shares held by the public as at 31st March 2015 was 24.85% and the number of shareholders representing the public holding was 8,871.

DIRECTORS'/ CEO'S HOLDING IN SHARES AS AT 31ST MARCH 2015

The number of ordinary shares held by the directors and CEO as at 31st March 2015 were as follows;

Name	Position	No. of Shares
Mr. Gamini Sedara Senarath	Chairman	-
Mr. Namasivayan Vasantha Kumar	Director	1,000,000
Mr. Piyadasa Kudabalage	Director	-
Mr. Heyara Hewage Anura Chandrasiri	Director	-
Mr. Sidath Sri Vidanage Fernando	Director	-
Mr. Kuttikande Vidanelage Nihal Jayawardene	Director	-
Mr. Don Padmasiri Kumarage	CEO	464,158

EXPLANATORY NOTES

1. There are no significant changes in the accounting policies and methods of computation since the publication of financial statements in the annual report for the year 2013/14.
2. The Interim Financial Statements for the year ended 31st March 2015 are drawn up from unaudited accounts of the Company, its subsidiary companies: People's Leasing Property Development Limited, People's Leasing Fleet Management Limited, People's Insurance Limited, People's Leasing Havelock Properties Limited, People's Microfinance Limited and its associate: City Finance Corporation Limited (formerly known as Industrial Finance Limited).
3. The Interim Financial Statements are in compliance with the Sri Lanka Accounting Standard - LKAS 34: Interim Financial Reporting and the provisions of the Companies Act No. 7 of 2007 and provide the information as required in terms of Rule 7.4 of the Colombo Stock Exchange.
4. All known expenses including management fees and similar expenses have been provided for in these financial statements.
5. During the year ended 31st March 2015 the Company redeemed 20,000,000 preference shares at Rs. 10/- each. (5,000,000 on 30th April 2014, 5,000,000 on 30th September 2014, 5,000,000 on 31st October 2014 and 5,000,000 on 31st March 2015).
6. The Company paid a final dividend of Rs. 0.50 (Cents Fifty) per share totaling to Rs. 789.9 million for the financial year 2013/14 on 8th July 2014.
7. The Board of Directors of People's Leasing & Finance PLC was reconstituted with effect from 8th April 2015 with the appointment and resignation of following directors.

Directors appointed

- Mr. Hemasiri Fernando - Non-Executive, Non- Independent Chairman
- Mr. Michael Pradeep Amirthanayagam - Non-Executive, Independent Deputy Chairman
- Mr. Jehan Prasanna Amaratunga - Non-Executive, Non- Independent Director
- Mr. Johnson Anthony Fernando - Non-Executive, Independent Director
- Mr. Mohamed Anise Mohamed Rizwan - Non-Executive, Independent Director

Directors resigned

- Mr. Gamini Sedara Senarath
- Mr. Piyadasa Kudabalage
- Mr. Heyara Hewage Anura Chandrasiri
- Mr. Sidath Sri Vidanage Fernando
- Mr. Kuttikande Vidanelage Nihal Jayawardene

8. On the 12th December 2014, the Company declared an interim dividend of Rs. 0.75 per share for the financial year 2014/15 and the same was paid on the 6th January 2015. The total dividend paid amounted to Rs. 1,184,896,862/-.
9. On the 15th September 2014 the Company opened the issue of 15,000,000 Senior Unsecured Redeemable Debentures of Rs. 100/- each with an option to issue up to a further 15,000,000 in the event of an oversubscription. The issue was oversubscribed and closed on the same day. Objectives of the issue were to utilize the proceeds for the working capital purposes of the Company, access to additional source of funds from non deposit source, to minimize the mismatch in funding exposure, to minimize the interest rate risk and the gap exposure in assets/ liabilities portfolio, provide investors a structure that meet their risk-return and maturity needs. Debentures were allocated among applicants on 24th September 2014 and listed on the Debt Securities Main Board of the Colombo Stock Exchange on 03rd October 2014.

10. On September 2014 the Company received Rs. 82,090,197/- from People's Insurance Limited as an interim dividend and final dividend of Rs. 108,134,836 on March 2015 for the financial year 2014 and Rs. 9,900,000/-,Rs. 7,200,000/- and Rs. 675,000/- from People's Leasing Property Development Limited, People's Microfinance Limited and People's Leasing Fleet Management Limited respectively as the final dividend for the financial year 2013/2014.
11. The Company makes use of forward rate agreement to manage exposures to foreign currency risks, including exposures arising from highly probable forecast transactions and firm commitments. In order to manage particular risk, the Company applies hedge accounting for transactions which meet specified criteria.

The Company entered into forward rate agreements for US\$ 15.75 and US\$ 9.75 million with HSBC Bank on 11th April 2014 and 21st May 2014 respectively.

12. As proposed in the interim budget presented to the parliament on 29th January 2015 one-off "Super Gain Tax" of 25% to be levied on any company which posted a profit exceeding Rs. 2,000 million for the year of assessment 2013/14. Having recorded a post-tax profit of Rs. 3,123.7 million for the financial year 2013/14 People's Leasing & Finance PLC is subject to this proposal. However, the impact cannot be assessed at this point as the details of the computation is not yet known.
13. The presentation and classification of the following items in these financial statements are amended to ensure the comparability with the current year.

	As disclosed previously Rs. Mn.	Company Current Presentation Rs. Mn.	Adjustment Rs. Mn.	As disclosed previously Rs. Mn.	Group Current Presentation Rs. Mn.	Adjustment Rs. Mn.
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Statement of Financial Position

Other financial liabilities	2,871	1,857	1,014	2,759	1,728	1,031
Other liabilities	164	1,178	(1,014)	194	1,225	(1,031)

14. Except for note 12, there have been no material events subsequent to the reporting date, which require adjustments to or disclosures in the interim financial statements.
15. Except for note 11, there has been no significant change in the nature of the contingent liabilities for the year ended 31st March 2015 which were disclosed in the Annual Report for the year ended 31st March 2015.

DEBENTURE INFORMATION

MARKET PRICES FOR THE QUARTER ENDED 31ST MARCH 2015

Debenture Type	Highest Rs.	Lowest Rs.	Last Traded Rs.
2013 - 4 Years - 16.50% p.a. payable semi-annually	Has not been traded		
2013 - 5 Years - 16.75% p.a. payable semi-annually	100.00	100.00	100.00
2013 - 5 Years - 17.00% p.a. payable annually	122.81	122.81	122.81
2014 - 3 Years - 8.75% p.a. payable annually	Has not been traded		
2014 - 4 Years - 9.63% p.a. payable annually	103.84	103.84	103.84

INTEREST RATES

Debenture Type	Coupon Rate (%)	Annual Effective Rate (%)
2013 - 4 Years - 16.50% p.a. payable semi annually	16.50	17.18
2013 - 5 Years - 16.75% p.a. payable semi annually	16.75	17.45
2013 - 5 Years - 17.00% p.a. payable annually	17.00	17.00
2014 - 3 Years - 8.75% p.a. payable annually	8.75	8.75
2014 - 4 Years - 9.63% p.a. payable annually	9.63	9.63

INTEREST RATES OF COMPARABLE GOVERNMENT SECURITIES

6 Months Treasury Bill	6.70%
1 Year Treasury Bill	6.80%
3 Year Treasury Bond	8.70%
4 Year Treasury Bond	8.92%
5 Year Treasury Bond	9.13%
(Above rates are excluding 10% withholding tax)	

CURRENT YIELD & YIELD TO MATURITY

Debenture Type	Current Yield (%)	Yield to Maturity (%)
2013 - 4 Years - 16.50% p.a. payable semi-annually	14.35%	10.57%
2013 - 5 Years - 16.75% p.a. payable semi-annually	16.75%	16.75%
2013 - 5 Years - 17.00% p.a. payable annually	13.84%	8.77%
2014 - 3 Years - 8.75% p.a. payable annually	8.59%	7.97%
2014 - 4 Years - 9.63% p.a. payable annually	9.27%	8.36%

RATIOS

	As at 31.03.2015	As at 31.03.2014
Debt to Equity Ratio (Times)	2.37	2.68
Interest Cover (Times)	1.58	1.39
Quick Asset Ratio (%)	69.62	88.39

CORPORATE INFORMATION

NAME OF COMPANY

People's Leasing & Finance PLC
(Subsidiary of People's Bank)

LEGAL FORM

Public Limited Liability Company
(Incorporated and domiciled in Sri Lanka)

DATE OF INCORPORATION

22nd August 1995

COMPANY REGISTRATION NUMBER

PB 647 PQ

ACCOUNTING YEAR-END

Mar-31

STOCK EXCHANGE LISTING

The Ordinary shares of the Company were quoted on the Main Board of the Colombo Stock Exchange (CSE) on 24th November 2011.

Senior, Unsecured, Redeemable, four year (2013/17) and five year (2013/18) Debentures were listed on the Debt Securities Main Board of Colombo Stock Exchange on 4th April 2013.

Senior, Unsecured, Redeemable, three year (2014/17) and four year (2014/18) Debentures were listed on the Debt Securities Main Board of Colombo Stock Exchange on 3rd October 2014.

REGISTERED OFFICE & PRINCIPLE PLACE OF BUSINESS

1161, Maradana Road, Borella
Colombo 08, Sri Lanka.
Postal Code: 00200
Telephone +94 11 2631631
Fax +94 11 2631980/81
Email: plclease@plc.lk
Web Address: www.plc.lk

COMPANY SECRETARY

Mr. Rohan Pathirage

REGISTRARS

SSP Corporate Services (Pvt) Ltd
No. 101, Inner Flower Road,
Colombo 03, Sri Lanka.
Telephone: +94 11 2573894, +94 11 2576871
Fax: +94 11 2573609
E-mail: sspsec@slt.net.lk

AUDITORS

M/s. Ernst & Young
Chartered Accountants,
201, De Saram Place,
P.O. Box 101,
Colombo 10,
Sri Lanka.

BANKERS

People's Bank
Sampath Bank PLC
Bank of Ceylon

Commercial Bank of Ceylon PLC
DFCC Bank PLC
Hatton National Bank PLC
HSBC
National Development Bank PLC
Nations Trust Bank PLC
Seylan Bank PLC
Standard Chartered Bank
Deutsche Bank
Habib Bank
Union Bank of Colombo PLC
Public Bank Berhad
Citibank N.A.
Indian Bank
Indian Overseas Bank
Pan Asia Banking Corporation PLC
Axis Bank

BRANCH OFFICES

Akuressa, Ambalangoda, Ambalanthota, Ampara, Anuradhapura, Awissawella, Badulla, Balangoda, Bandarawela, Battaramulla, Batticaloa, Benthota, Chilaw, Chunnakam, Colpetty, Dambulla, Dehiwala, Deniyaya, Digana, Elpitiya, Embilipitiya, Galle, Gampaha, Gampola, Giriulla, Grandpass, Hambantota, Hatton, Havelock, Homagama, Horana, Ja-Ela, Jaffna, Kadawatha, Kaduwela, Kalawanchikudi, Kalmunai, Kalutara, Kandy, Kandy - Alsafa, Kanthale, Kattankudy, Kegalle, Kekirawa, Kelaniya, Kilinochchi, Kirindiwela, Kuliypitiya, Kurunegala, Mahaiyawa, Maharagama, Mahiyanganaya, Mannar, Matale, Matara, Mathugama,, Melsiripura, Merigama, Metropolitan, Minuwangoda, Monaragala, Moratuwa,, Mutur, Nawalapitiya, Negombo, Neluwa, Nittambuwa, Nugegoda, Nuwara Eliya, Panadura, Pettah, Pilimathalawa, Piliyandala, Polonnaruwa, Puttalam, Ratnapura, Tangalle, Thambuttegama, Thissamaharamaya, Trincomalee, Union Place, Vavuniya, Ward Place, Wariyapola, Wattala, Welimada, Wellawaya, Wellawatta, Wennappuwa

BOARD OF DIRECTORS AND BOARD

Sub-Committees

BOARD OF DIRECTORS

Mr. Hemasiri Fernando - Chairman
Mr. M.P. Amirthanayagam - Deputy Chairman
Mr. J.P. Amaraturunga
Mr. J.A. Fernando
Mr. M.A.M. Rizwan

BOARD SUB-COMMITTEES

Integrated Risk Management Committee

Mr. M.P. Amirthanayagam - Chairman
Mr. N. Vasantha Kumar
Mr. D. P. Kumarage
Mr. K. S. Bandarayanayake
Mr. L. Fernando
Mr. R. Tennakoon

Board Audit Committee

Mr. J.P. Amaraturunga - Chairman
Mr. M.P. Amirthanayagam
Mr. M.A.M. Rizwan

Remuneration & Nomination Committee

Mr. J.P. Amaraturunga - Chairman
Mr. M.P. Amirthanayagam
Mr. J.A. Fernando

Related Party Transactions Review Committee

Mr. M.P. Amirthanayagam - Chairman
Mr. J.A. Fernando
Mr. M.A.M. Rizwan

Strategic Evaluation Committee

Mr. M.P. Amirthanayagam - Chairman
Mr. J.P. Amaraturunga
Mr. N. Vasantha Kumar

SUBSIDIARY AND ASSOCIATE COMPANIES

SUBSIDIARY COMPANIES

People's Leasing Fleet Management Limited
People's Leasing Property Development Limited
People's Leasing Havelock Properties Limited
People's Insurance Limited
People's Microfinance Limited

ASSOCIATE COMPANY

City Finance Corporation Limited

CORPORATE MEMBERSHIPS

Asian Leasing and Finance Association
Credit Information Bureau of Sri Lanka
Financial Ombudsman-Sri Lanka
Leasing Association of Sri Lanka

VEHICLE YARDS

No. 429, 2nd Division, Darly Road, Colombo 10, Sri Lanka.
No. 496, Makola North, Makola, Sri Lanka.
No. 225/D, Nayagala Road, Heiyanthuduwa, Mabima, Sri Lanka.
No.8, Pothuvil Road, Monaragala, Sri Lanka
Ketalagolla, Beligamuwa, Galewela, Sri Lanka

TAX PAYER IDENTITY NUMBER (TIN)

114 156396 0000

VAT REGISTRATION NUMBER

114 156396 7000

CENTRAL BANK REGISTRATION NUMBER

046 (Under the Finance Business Act No.42 of 2011)

CREDIT AGENCY STATUS

An approved Credit Agency under the Mortgage Act No.6 of 1949 and the Trust Receipt Ordinance No.12 of 1947 by the Department of Commerce.

CREDIT RATING

'AA-' (Ika) stable by Fitch Ratings Lanka Limited
'B+/B' stable by Standard & Poor's Rating Services
'B+' stable by Fitch Ratings International

**INTERIM
FINANCIAL
STATEMENTS**



PEOPLE'S LEASING & FINANCE PLC