

# INTERIM FINANCIAL STATEMENTS

PEOPLE'S LEASING & FINANCE PLC

*For the year ended 31st March 2017*



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### Financial Information

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**INTERIM  
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**STATEMENT OF FINANCIAL POSITION**

As at	Company			Group		
	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Audited	Change %	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Audited	Change %
<b>Assets</b>						
Cash and cash equivalents	5,591	3,207	74.3	6,380	3,556	79.4
Balances with banks & financial institutions	2,090	847	146.8	3,789	2,543	49.0
Financial assets held-for-trading	201	212	(5.2)	529	527	0.4
Loans and receivables	134,055	109,872	22.0	135,470	111,156	21.9
Insurance and reinsurance receivables	-	-	-	268	206	30.1
Financial investments - Available-for-sale	276	500	(44.8)	1,095	1,740	(37.1)
Financial investments - Held-to-maturity	2,968	4,930	(39.8)	2,968	4,930	(39.8)
Investments in subsidiaries	2,075	1,875	10.7	-	-	-
Investments in associates	586	586	-	476	550	(13.5)
Property, plant and equipment	1,255	1,121	12.0	5,016	4,210	19.1
Goodwill and intangible assets	320	330	(3.0)	320	333	(3.9)
Investment property	101	91	11.0	-	-	-
Deferred tax assets	-	-	-	26	14	100.0
Other assets	939	765	22.7	1,026	1,336	(23.2)
<b>Total assets</b>	<b>150,457</b>	<b>124,336</b>	<b>21.0</b>	<b>157,363</b>	<b>131,101</b>	<b>20.0</b>
<b>Liabilities</b>						
Due to banks	35,584	26,432	34.6	37,085	28,060	32.2
Due to customers	44,723	33,836	32.2	44,466	33,677	32.0
Debt securities issued	38,673	34,388	12.5	38,569	34,284	12.5
Other financial liabilities	2,725	2,731	(0.2)	2,563	2,888	(11.3)
Derivative financial instrument	8	-	100.0	8	-	100.0
Insurance and reinsurance payable	-	-	-	3,537	3,182	11.2
Current tax liabilities	290	938	(69.1)	337	1,018	(66.9)
Deferred tax liabilities	1,923	1,820	5.7	1,976	1,855	6.5
Other liabilities	1,834	1,419	29.2	1,897	1,467	29.3
<b>Total liabilities</b>	<b>125,760</b>	<b>101,564</b>	<b>23.8</b>	<b>130,438</b>	<b>106,431</b>	<b>22.6</b>
<b>Equity</b>						
Capital	13,236	13,136	0.8	13,236	13,136	0.8
Statutory reserve fund	1,622	1,421	14.1	1,622	1,421	14.1
Retained earnings	9,400	7,683	22.3	10,561	8,600	22.8
Other reserves	439	532	(17.5)	421	510	(17.5)
<b>Total Equity attributable to equity holders of the Company</b>	<b>24,697</b>	<b>22,772</b>	<b>8.5</b>	<b>25,840</b>	<b>23,667</b>	<b>9.2</b>
Non-controlling interest	-	-	-	1,085	1,003	8.2
<b>Total Equity</b>	<b>24,697</b>	<b>22,772</b>	<b>8.5</b>	<b>26,925</b>	<b>24,670</b>	<b>9.1</b>
<b>Total liabilities and equity</b>	<b>150,457</b>	<b>124,336</b>	<b>21.0</b>	<b>157,363</b>	<b>131,101</b>	<b>20.0</b>
Contingencies	978	783	24.9	978	783	24.9
Commitments	4,967	1,569	216.6	5,243	2,167	141.9
Net assets value per ordinary share (Rs.)	15.63	14.41	8.5	16.36	14.98	9.2

**CERTIFICATION**

We certify that the above Interim Financial Statements are in compliance with the requirements of the Companies Act No. 7 of 2007 and give a true and fair view of the state of affairs of People's Leasing & Finance PLC and the Group as at 31st March 2017 and its profit for the year ended 31st March 2017.

(sgd.)  
**Sanjeewa Bandaranayake**  
Chief Financial Officer

(sgd.)  
**D.P. Kumarage**  
Chief Executive Officer

The Board of Directors is responsible for the preparation and presentation of these Interim Financial Statements.  
Approved and Signed for and on behalf of the Board:

(sgd.)  
**Hemasiri Fernando**  
Chairman  
2nd May 2017  
Colombo.

(sgd.)  
**M.P. Amirthanayagam**  
Deputy Chairman

\* The above figures are provisional and subject to audit.  
Figures in brackets indicate deductions.

# INTERIM FINANCIAL STATEMENTS

## STATEMENT OF PROFIT OR LOSS - COMPANY

	For the year ended			For the quarter ended		
	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Audited	Change %	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Unaudited*	Change %
Interest income	22,041	17,876	23.3	6,151	4,436	38.7
Less: Interest expense	11,830	7,941	49.0	3,369	2,075	62.4
<b>Net interest income</b>	<b>10,211</b>	<b>9,935</b>	<b>2.8</b>	<b>2,782</b>	<b>2,361</b>	<b>17.8</b>
Net fee and commission income	1,134	952	19.1	285	265	7.5
Net trading income	8	(40)	(120.0)	(12)	(34)	(64.7)
Other operating income	676	398	69.8	246	94	161.7
<b>Total operating income</b>	<b>12,029</b>	<b>11,245</b>	<b>7.0</b>	<b>3,301</b>	<b>2,686</b>	<b>22.9</b>
Less: Impairment charges for loans and receivables	216	258	(16.3)	160	(32)	(600.0)
<b>Net operating income</b>	<b>11,813</b>	<b>10,987</b>	<b>7.5</b>	<b>3,141</b>	<b>2,718</b>	<b>15.6</b>
<b>Less:</b>						
Personnel expenses	2,556	1,807	41.4	680	487	39.6
Depreciation of property, plant and equipment	177	197	(10.2)	44	51	(13.7)
Amortisation and impairment of intangible assets	10	13	(23.1)	2	5	(60.0)
Other operating expenses	2,670	2,171	23.0	700	509	37.5
Total operating expenses	5,413	4,188	29.3	1,426	1,052	35.6
<b>Operating profit before value added tax (VAT) and nation building tax (NBT) on financial services</b>	<b>6,400</b>	<b>6,799</b>	<b>(5.9)</b>	<b>1,715</b>	<b>1,666</b>	<b>2.9</b>
Less: VAT & NBT on financial services	924	656	40.9	372	257	44.7
<b>Profit before income tax</b>	<b>5,476</b>	<b>6,143</b>	<b>(10.9)</b>	<b>1,343</b>	<b>1,409</b>	<b>(4.7)</b>
Less: Income tax expense	1,467	1,796	(18.3)	337	380	(11.3)
<b>Profit for the year</b>	<b>4,009</b>	<b>4,347</b>	<b>(7.8)</b>	<b>1,006</b>	<b>1,029</b>	<b>(2.2)</b>
Basic/Diluted earnings per ordinary share (Rs.)	2.54	2.75	(7.6)	0.64	0.65	(1.5)

\* The above figures are provisional and subject to audit.

Figures in brackets indicate deductions.

# INTERIM FINANCIAL STATEMENTS

## STATEMENT OF PROFIT OR LOSS - GROUP

	For the year ended			For the quarter ended		
	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Audited	Change %	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Unaudited*	Change %
Interest income	22,784	18,301	24.5	6,344	4,560	39.1
Less: Interest expense	11,820	8,006	47.6	3,296	2,079	58.5
<b>Net interest income</b>	<b>10,964</b>	<b>10,295</b>	<b>6.5</b>	<b>3,048</b>	<b>2,481</b>	<b>22.9</b>
Net earned premiums	3,694	3,283	12.5	987	844	16.9
Net fee and commission income	622	528	17.8	149	162	(8.0)
Net trading income	44	(72)	(161.1)	(22)	(68)	(67.6)
Other operating income	589	539	9.3	144	165	(12.7)
<b>Total operating income</b>	<b>15,913</b>	<b>14,573</b>	<b>9.2</b>	<b>4,306</b>	<b>3,584</b>	<b>20.1</b>
Less: Impairment charges for loans and receivables	283	291	(2.7)	188	(24)	(883.3)
<b>Net operating income</b>	<b>15,630</b>	<b>14,282</b>	<b>9.4</b>	<b>4,118</b>	<b>3,608</b>	<b>14.1</b>
<b>Less:</b>						
Personnel expenses	2,971	2,071	43.5	823	561	46.7
Depreciation of property, plant and equipment	264	280	(5.7)	57	74	(23.0)
Amortisation and impairment of intangible assets	13	18	(27.8)	11	7	57.1
Benefits, claims and underwriting expenditure	2,584	2,250	14.8	646	565	14.3
Other operating expenses	2,696	2,251	19.8	666	550	21.1
Total operating expenses	8,528	6,870	24.1	2,203	1,757	25.4
<b>Operating profit before value added tax (VAT) and nation building tax (NBT) on financial services</b>	<b>7,102</b>	<b>7,412</b>	<b>(4.2)</b>	<b>1,915</b>	<b>1,851</b>	<b>3.5</b>
Less: VAT & NBT on financial services	944	670	40.9	377	261	44.4
<b>Operating profit after VAT &amp; NBT on financial services</b>	<b>6,158</b>	<b>6,742</b>	<b>(8.7)</b>	<b>1,538</b>	<b>1,590</b>	<b>(3.3)</b>
Share of profit/(loss) of an associate (net of tax)	(74)	(36)	105.6	(42)	(11)	281.8
<b>Profit before income tax</b>	<b>6,084</b>	<b>6,706</b>	<b>(9.3)</b>	<b>1,496</b>	<b>1,579</b>	<b>(5.3)</b>
Less: Income tax expense	1,642	1,965	(16.4)	382	397	(3.8)
<b>Profit for the year</b>	<b>4,442</b>	<b>4,741</b>	<b>(6.3)</b>	<b>1,114</b>	<b>1,182</b>	<b>(5.8)</b>
<b>Profit attributable to:</b>						
Equity holders of the parent	4,256	4,708	(9.6)	1,057	1,149	(8.0)
Minority interest	186	33	100.0	57	33	100.0
	4,442	4,741	(6.3)	1,114	1,182	(5.8)
Basic/Diluted earnings per ordinary share (Rs.)	2.81	3.00	(6.3)	0.71	0.75	(5.3)

\* The above figures are provisional and subject to audit.  
Figures in brackets indicate deductions.

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**STATEMENT OF COMPREHENSIVE INCOME - COMPANY**

	For the year ended			For the quarter ended		
	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Audited	Change %	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Unaudited*	Change %
<b>Profit for the year</b>	4,009	4,347	(7.8)	1,006	1,029	(2.2)
<b>Other comprehensive income/(expenses)</b>						
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods (net of tax):</i>						
Cash flow hedges						
Gains/ (losses) on derivative financial assets	1	(7)	(114.3)	(15)	(10)	50.0
Available-for-sale financial assets						
Gains/ (losses) on re-measuring available-for-sale financial assets	(94)	25	(476.0)	(10)	(66)	(84.8)
Net other comprehensive income to be reclassified to profit or loss in subsequent periods	(93)	18	(616.7)	(25)	(76)	(67.1)
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax):</i>						
Actuarial gains/ (losses) on defined benefit plans	(22)	(28)	-	(22)	(29)	-
Deferred tax effect on above	6	8	-	6	8	-
Revaluation of land and buildings	-	7	(100.0)	-	(7)	-
Recycling to Statement of Profit or Loss for impairment	-	-	-	-	-	-
Net other comprehensive income not to be reclassified to profit or loss in subsequent periods	(16)	(13)	23.1	(16)	(28)	-
<b>Other comprehensive income/(expenses) for the year, net of taxes</b>	(109)	5	(2,280.0)	(41)	(104)	(60.6)
<b>Total comprehensive income for the year</b>	3,900	4,352	(10.4)	965	925	4.3

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Figures in brackets indicate deductions.

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**STATEMENT OF COMPREHENSIVE INCOME - GROUP**

	For the year ended			For the quarter ended		
	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Audited	Change %	31.03.2017 Rs. Mn. Unaudited*	31.03.2016 Rs. Mn. Unaudited*	Change %
<b>Profit for the year</b>	<b>4,442</b>	<b>4,741</b>	(6.3)	<b>1,114</b>	<b>1,182</b>	(5.8)
<b>Other comprehensive income/(expenses)</b>						
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods (net of tax):</i>						
Cash flow hedges						
Gains/ (losses) on derivative financial assets	1	(7)	(114.3)	(15)	(10)	50.0
Available-for-sale financial assets						
Gains/ (losses) on re-measuring available-for-sale financial assets	(90)	9	(1,100.0)	(14)	(83)	(83.1)
Net other comprehensive income to be reclassified to profit or loss in subsequent periods	(89)	2	(4,550.0)	(29)	(93)	(68.8)
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax):</i>						
Actuarial gains/(losses) on defined benefit plans	(25)	(28)	-	(25)	(28)	-
Deferred tax effect on above	6	7	-	6	7	-
Recycling to Statement of Profit or Loss for impairment	-	-	-	-	-	-
Net other comprehensive income not to be reclassified to profit or loss in subsequent periods	(19)	(21)	-	6	8	-
<b>Other comprehensive income/(expenses) for the year, net of taxes</b>	<b>(70)</b>	<b>23</b>	<b>(404.3)</b>	<b>(35)</b>	<b>(101)</b>	<b>(65.3)</b>
<b>Total comprehensive income for the year</b>	<b>4,372</b>	<b>4,764</b>	<b>(8.2)</b>	<b>1,079</b>	<b>1,081</b>	<b>(0.2)</b>
<b>Profit attributable to:</b>						
Equity holders of the parent	(70)	27	(359.3)	(33)	(97)	(66.0)
Minority interest	-	(4)	100.0	(2)	(4)	(100.0)
	(70)	23	(404.3)	(35)	(101)	(65.3)
	4,372	4,764	(8.2)	1,079	1,081	(0.2)

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Figures in brackets indicate deductions.

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**STATEMENT OF CHANGES IN EQUITY - COMPANY**

	Capital	Statutory Reserve Fund	Other Reserves					Retained Earnings	Total Equity	
			General Reserve	Tax Equalisation Fund	Investment Fund	Available for Sale Reserve	Revaluation Reserve			Cash Flow Hedge Reserve
<b>Balance as at 01.04.2015</b>	12,936	1,204	300	100	-	99	-	7	6,489	21,135
Adjustment of Super Gain Tax	-	-	-	-	-	-	-	-	(741)	(741)
<b>Balance as at 01.04.2015 - Restated</b>	12,936	1,204	300	100	-	99	-	7	5,748	20,394
<b>Total comprehensive income for the year ended 31.03.2016</b>										
Profit for the year ended 31.03.2016	-	-	-	-	-	-	-	-	4,347	4,347
Other comprehensive income (net of tax)	-	-	-	-	-	26	7	(7)	(20)	6
<b>Total comprehensive income for the year ended 31.03.2016</b>	-	-	-	-	-	26	7	(7)	4,327	4,353
<b>Transactions with equity holders, recognised directly in equity</b>										
Transfer from preference shares on redemption	200	-	-	-	-	-	-	-	(200)	-
Transfers to reserves during the year	-	217	-	-	-	-	-	-	(217)	-
Dividend paid	-	-	-	-	-	-	-	-	(1,975)	(1,975)
<b>Total transactions with equity holders</b>	200	217	-	-	-	-	-	-	(2,392)	(1,975)
<b>Balance as at 31.03.2016</b>	13,136	1,421	300	100	-	125	7	-	7,683	22,772
<b>Balance as at 01.04.2016</b>	13,136	1,421	300	100	-	7	125	-	7,683	22,772
<b>Total comprehensive income for the year ended 31.03.2017</b>										
Profit for the year ended 31.03.2017	-	-	-	-	-	-	-	-	4,009	4,009
Other comprehensive income (net of tax)	-	-	-	-	-	(94)	-	1	(16)	(109)
<b>Total comprehensive income for the year ended 31.03.2017</b>	-	-	-	-	-	(94)	-	1	3,993	3,900
<b>Transactions with equity holders, recognised directly in equity</b>										
Transfer from preference shares on redemption	100	-	-	-	-	-	-	-	(100)	-
Transfers to reserves during the year	-	201	-	-	-	-	-	-	(201)	-
Dividend paid	-	-	-	-	-	-	-	-	(1,975)	(1,975)
<b>Total transactions with equity holders</b>	100	201	-	-	-	-	-	-	(2,276)	(1,975)
<b>Balance as at 31.03.2017</b>	13,236	1,622	300	100	-	(87)	125	1	9,400	24,697

The above figures are provisional and subject to audit.  
Figures in brackets indicate deductions.



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**STATEMENT OF CHANGES IN EQUITY - GROUP**

	Capital	Statutory Reserve Fund	Other Reserves				Cash Flow Hedge Reserve	Retained Earnings	Total	Non-controlling Interest	Total Equity
			General Reserve	Tax Equalisation Fund	Investment Fund	Available for Sale Reserve					
	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	
<b>Balance as at 01.04.2015</b>	12,936	1,204	300	100	-	102	7	7,404	22,053	-	22,053
Adjustment of Super Gain Tax	-	-	-	-	-	-	-	(857)	(857)	-	(857)
<b>Balance as at 01.04.2015 - Restated</b>	12,936	1,204	300	100	-	102	7	6,547	21,196	-	21,196
Movement due to change in ownership	-	-	-	-	-	(1)	-	(225)	(226)	974	748
<b>Total comprehensive income for the year ended 31.03.2016</b>											
Profit for the year ended 31.03.2016	-	-	-	-	-	-	-	4,708	4,708	33	4,741
Other comprehensive income (net of tax)	-	-	-	-	-	9	(7)	(21)	(19)	(4)	
<b>Total comprehensive income for the year ended 31.03.2016</b>	-	-	-	-	-	9	(7)	4,687	4,689	29	4,741
<b>Transactions with equity holders, recognised directly in equity</b>											
Share issue expenses	-	-	-	-	-	-	-	(17)	(17)	-	(17)
Transfer from preference shares on redemption	200	-	-	-	-	-	-	(200)	-	-	-
Transfers to reserves during the year	-	217	-	-	-	-	-	(217)	-	-	-
Dividend paid	-	-	-	-	-	-	-	(1,975)	(1,975)	-	(1,975)
<b>Total transactions with equity holders</b>	200	217	-	-	-	-	-	(2,409)	(1,992)	-	(1,992)
<b>Balance as at 31.03.2016</b>	13,136	1,421	300	100	-	110	-	8,600	23,667	1,003	24,693
<b>Balance as at 01.04.2016</b>	13,136	1,421	300	100	-	110	-	8,600	23,667	1,003	24,670
<b>Total comprehensive income for the year ended 31.03.2017</b>											
Profit for the year ended 31.03.2017	-	-	-	-	-	-	-	4,256	4,256	186	4,442
Other comprehensive income (net of tax)	-	-	-	-	-	(90)	1	(19)	(108)	-	(108)
<b>Total comprehensive income for the year ended 31.03.2017</b>	-	-	-	-	-	(90)	1	4,237	4,148	186	4,334
<b>Transactions with equity holders, recognised directly in equity</b>											
Transfer from preference shares on redemption	100	-	-	-	-	-	-	(100)	-	-	-
Transfers to reserves during the year	-	201	-	-	-	-	-	(201)	-	-	-
Dividend paid	-	-	-	-	-	-	-	(1,975)	(1,975)	(104)	(2,079)
<b>Total transactions with equity holders</b>	100	201	-	-	-	-	-	(2,276)	(1,975)	(104)	(2,079)
<b>Balance as at 31.03.2017</b>	13,236	1,622	300	100	-	20	1	10,561	25,840	1,085	26,925

The above figures are provisional and subject to audit.

Figures in brackets indicate deductions.

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## STATEMENT OF CASH FLOWS

For the year ended 31st March	Company		Group	
	2017 Rs. Mn. Unaudited*	2016 Rs. Mn. Audited	2017 Rs. Mn. Unaudited	2016 Rs. Mn. Audited
<b>Cash flows from operating activities</b>				
Profit before tax	5,476	6,143	6,158	6,706
Adjustment for:				
Non-cash items included in profit before tax	435	553	463	708
Change in operating assets	(23,714)	(11,936)	(23,117)	(13,290)
Change in operating liabilities	10,968	(892)	10,808	(727)
Dividend income from investments	(400)	(169)	(52)	(49)
Gratuity paid	(9)	(6)	(9)	(7)
Income tax paid	(1,757)	(1,486)	(1,859)	(1,615)
Super gain tax paid	-	(741)	-	(858)
<b>Net cash (used in) operating activities</b>	<b>(9,001)</b>	<b>(8,534)</b>	<b>(7,608)</b>	<b>(9,132)</b>
<b>Cash flows from investing activities</b>				
Purchase of property, plant and equipment	(312)	(281)	(1,080)	(698)
Proceeds from the sale of property, plant and equipment	35	6	229	18
Purchase of intangible assets	-	(5)	-	(5)
Investment in Subsidiaries	(200)	-	-	-
Investment in Associate	-	(285)	-	(285)
Dividend received from investments	400	169	52	49
<b>Net cash (used in) investing activities</b>	<b>(77)</b>	<b>(396)</b>	<b>(799)</b>	<b>(921)</b>
<b>Cash flows from financing activities</b>				
Net borrowings	12,922	11,331	12,911	11,456
Share issue expenses	-	-	-	(17)
Dividend paid to shareholders	(1,975)	(1,975)	(1,975)	(1,975)
Dividend paid to non-controlling interest	-	-	(105)	-
Pending allotment	-	-	-	750
Redemption of preference shares	(100)	(200)	(100)	(200)
<b>Net cash generated from financing activities</b>	<b>10,847</b>	<b>9,156</b>	<b>10,731</b>	<b>10,014</b>
<b>Net increase in cash &amp; cash equivalents</b>	<b>1,769</b>	<b>226</b>	<b>2,324</b>	<b>(39)</b>
Cash and cash equivalents at the beginning of the year	3,206	2,980	3,179	3,218
<b>Cash and cash equivalents at the end of the year</b>	<b>4,975</b>	<b>3,206</b>	<b>5,503</b>	<b>3,179</b>
Cash and cash equivalents	5,591	3,206	6,380	3,556
Bank overdraft	(616)	-	(877)	(377)
	4,975	3,206	5,503	3,179

\* The above figures are provisional and subject to audit.  
Figures in brackets indicate deductions.

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**ANALYSIS OF FINANCIAL INSTRUMENTS BY MEASUREMENT BASIS**

Company					
As at 31st March 2017	FVTPL Rs. Mn.	HTM Rs. Mn.	L & R Rs. Mn.	AFS Rs. Mn.	Total Rs. Mn.
<b>ASSETS</b>					
Cash and cash equivalents	-	-	5,591	-	5,591
Balances with banks & financial institutions	-	-	2,090	-	2,090
Derivative financial instruments	-	-	-	-	-
Financial investments - Held-for-trading	201	-	-	-	201
Loans and receivables	-	-	134,055	-	134,055
Financial investments - Available-for-sale	-	-	-	276	276
Financial investments - Held-to maturity	-	2,968	-	-	2,968
Other financial assets	-	-	122	-	122
<b>Total financial assets</b>	<b>201</b>	<b>2,968</b>	<b>141,858</b>	<b>276</b>	<b>145,303</b>

  

As at 31st March 2017	FVTPL Rs. Mn.	Other Financial Liabilities at amortized cost Rs. Mn.	Total Rs. Mn.
<b>LIABILITIES</b>			
Due to banks	-	35,584	35,584
Due to customers	-	44,723	44,723
Debt Securities issued	-	38,673	38,673
Other Financial liabilities	-	2,725	2,725
Derivative financial instruments	8	-	8
<b>Total financial liabilities</b>	<b>8</b>	<b>121,705</b>	<b>121,713</b>

  

Company					
As at 31st March 2016	FVTPL Rs. Mn.	HTM Rs. Mn.	L & R Rs. Mn.	AFS Rs. Mn.	Total Rs. Mn.
<b>ASSETS</b>					
Cash and cash equivalents	-	-	3,207	-	3,207
Balances with banks & financial institutions	-	-	847	-	847
Financial investments - Held-for-trading	212	-	-	-	212
Loans and receivables	-	-	109,872	-	109,872
Financial investments - Available-for-sale	-	-	-	500	500
Financial investments - Held-to maturity	-	4,930	-	-	4,930
Other financial assets	-	-	133	-	133
<b>Total financial assets</b>	<b>212</b>	<b>4,930</b>	<b>114,059</b>	<b>500</b>	<b>119,701</b>

  

As at 31st March 2016	FVTPL Rs. Mn.	Other Financial Liabilities at amortized cost Rs. Mn.	Total Rs. Mn.
<b>LIABILITIES</b>			
Due to banks	-	26,432	26,432
Due to customers	-	33,836	33,836
Debt Securities issued	-	34,388	34,388
Other Financial liabilities	-	2,731	2,731
<b>Total financial liabilities</b>	<b>-</b>	<b>97,387</b>	<b>97,387</b>

# INTERIM FINANCIAL STATEMENTS

## ANALYSIS OF FINANCIAL INSTRUMENTS BY MEASUREMENT BASIS

Group					
As at 31st March 2017	FVTPL Rs. Mn.	HTM Rs. Mn.	L & R Rs. Mn.	AFS Rs. Mn.	Total Rs. Mn.
<b>ASSETS</b>					
Cash and cash equivalents	-	-	6,380	-	6,380
Balances with banks & financial institutions	-	-	3,789	-	3,789
Derivative financial instruments	-	-	-	-	-
Financial investments - Held-for-trading	529	-	-	-	529
Loans and receivables	-	-	135,470	-	135,470
Financial investments - Available-for-sale	-	-	-	1,095	1,095
Financial investments - Held-to maturity	-	2,968	-	-	2,968
<b>Total financial assets</b>	<b>529</b>	<b>2,968</b>	<b>145,639</b>	<b>1,095</b>	<b>150,231</b>

  

As at 31st March 2017	FVTPL Rs. Mn.	Other Financial Liabilities at amortized cost Rs. Mn.	Total Rs. Mn.
<b>LIABILITIES</b>			
Due to banks	-	37,085	37,085
Due to customers	-	44,466	44,466
Debt Securities issued	-	38,569	38,569
Other Financial liabilities	-	2,563	2,563
Derivative financial instruments	8	-	8
<b>Total financial liabilities</b>	<b>8</b>	<b>122,683</b>	<b>122,691</b>

  

Group					
As at 31st March 2016	FVTPL Rs. Mn.	HTM Rs. Mn.	L & R Rs. Mn.	AFS Rs. Mn.	Total Rs. Mn.
<b>ASSETS</b>					
Cash and cash equivalents	-	-	3,556	-	3,556
Balances with banks & financial institutions	-	-	2,543	-	2,543
Financial investments - Held-for-trading	527	-	-	-	527
Loans and receivables	-	-	111,156	-	111,156
Financial investments - Available-for-sale	-	-	-	1,740	1,740
Financial investments - Held-to maturity	-	4,930	-	-	4,930
<b>Total financial assets</b>	<b>527</b>	<b>4,930</b>	<b>117,255</b>	<b>1,740</b>	<b>124,452</b>

  

As at 31st March 2016	FVTPL Rs. Mn.	Other Financial Liabilities at amortized cost Rs. Mn.	Total Rs. Mn.
<b>LIABILITIES</b>			
Due to banks	-	28,060	28,060
Due to customers	-	33,677	33,677
Debt Securities issued	-	34,284	34,284
Other Financial liabilities	-	2,888	2,888
<b>Total financial liabilities</b>	<b>-</b>	<b>98,909</b>	<b>98,909</b>

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**SEGMENTAL ANALYSIS - GROUP**

For the year ended 31st March	Lease & HP		Loans		Islamic		Insurance		Other		Eliminations		Group	
	2017 Rs. Mn.	2016 Rs. Mn.	2017 Rs. Mn.	2016 Rs. Mn.	2017 Rs. Mn.	2016 Rs. Mn.	2017 Rs. Mn.	2016 Rs. Mn.	2017 Rs. Mn.	2016 Rs. Mn.	2017 Rs. Mn.	2016 Rs. Mn.	2017 Rs. Mn.	2016 Rs. Mn.
Interest income	12,694	12,584	8,003	4,367	1,171	839	506	307	692	450	(282)	(246)	22,784	18,301
Net earned premiums	-	-	-	-	-	-	3,827	3,372	-	-	(133)	(89)	3,694	3,283
Net fee and commission income	677	696	427	242	63	46	-	-	277	279	(822)	(735)	622	528
Net trading income	-	-	-	-	-	-	36	(32)	8	(40)	-	-	44	(72)
Other operating income	387	310	244	108	36	21	70	77	305	229	(453)	(206)	589	539
<b>Gross revenue</b>	<b>13,758</b>	<b>13,590</b>	<b>8,674</b>	<b>4,717</b>	<b>1,270</b>	<b>906</b>	<b>4,439</b>	<b>3,724</b>	<b>1,282</b>	<b>918</b>	<b>(1,690)</b>	<b>(1,276)</b>	<b>27,733</b>	<b>22,579</b>
Interest expenses	6,710	5,556	4,230	1,928	619	370	-	-	625	375	(364)	(223)	11,820	8,006
<b>Total operating income</b>	<b>7,048</b>	<b>8,034</b>	<b>4,444</b>	<b>2,789</b>	<b>651</b>	<b>536</b>	<b>4,439</b>	<b>3,724</b>	<b>657</b>	<b>543</b>	<b>(1,326)</b>	<b>(1,053)</b>	<b>15,913</b>	<b>14,573</b>
Credit losses	(153)	371	403	(84)	14	(3)	-	-	19	7	-	-	283	291
<b>Net operating income</b>	<b>7,201</b>	<b>7,663</b>	<b>4,041</b>	<b>2,873</b>	<b>637</b>	<b>539</b>	<b>4,439</b>	<b>3,724</b>	<b>638</b>	<b>536</b>	<b>(1,326)</b>	<b>(1,053)</b>	<b>15,630</b>	<b>14,282</b>
Depreciation	122	145	77	66	16	17	9	10	9	13	44	47	277	298
<b>Segment result</b>	<b>3,470</b>	<b>4,335</b>	<b>2,187</b>	<b>1,504</b>	<b>320</b>	<b>289</b>	<b>1,119</b>	<b>1,188</b>	<b>323</b>	<b>292</b>	<b>(317)</b>	<b>(196)</b>	<b>7,102</b>	<b>7,412</b>
VAT & NBT on financial services													944	670
Share of profit/(loss) of an associate (net of tax)													(74)	(36)
Income tax expenses													1,642	1,965
<b>Profit attributable to equity holder</b>													<b>4,442</b>	<b>4,741</b>
<b>As at 31st March</b>														
Segment Assets	85,376	78,122	53,819	35,669	10,910	9,166	6,675	6,085	6,111	6,941	(5,528)	(4,882)	157,363	131,101
<b>Total Assets</b>	<b>85,376</b>	<b>78,122</b>	<b>53,819</b>	<b>35,669</b>	<b>10,910</b>	<b>9,166</b>	<b>6,675</b>	<b>6,085</b>	<b>6,111</b>	<b>6,941</b>	<b>(5,528)</b>	<b>(4,882)</b>	<b>157,363</b>	<b>131,101</b>
Segment Liabilities	70,721	63,294	44,580	28,899	9,037	7,427	3,985	3,723	5,062	5,627	(2,947)	(2,539)	130,438	106,431
<b>Total Liabilities</b>	<b>70,721</b>	<b>63,294</b>	<b>44,580</b>	<b>28,899</b>	<b>9,037</b>	<b>7,427</b>	<b>3,985</b>	<b>3,723</b>	<b>5,062</b>	<b>5,627</b>	<b>(2,947)</b>	<b>(2,539)</b>	<b>130,438</b>	<b>106,431</b>

The above figures are provisional and subject to audit.  
Figures in brackets indicate deductions.

# INTERIM FINANCIAL STATEMENTS

## INFORMATION ON ORDINARY SHARES OF THE COMPANY

<b>Market Price</b>				
		<b>2017</b>		<b>2016</b>
		<b>Rs.</b>		<b>Rs.</b>
Highest price during the quarter ended 31st March :		17.50		23.00
Lowest price during the quarter ended 31st March :		15.30		20.40
Closing price as at 31st March :		15.60		22.00
<b>Issued Capital</b>				
Issued Capital as at 31st March 2017 was represented by the number of shares in issue as given below;				
	<b>As at 31st March 2017</b>		<b>As at 31st March 2016</b>	
	<b>Number</b>	<b>Rs.</b>	<b>Number</b>	<b>Rs.</b>
Ordinary shares	1,579,862,482	11,886,073,308	1,579,862,482	11,886,073,308
Transfer from preference shares on redemption	-	1,350,000,000	-	1,200,000,000
<b>Total</b>	<b>1,579,862,482</b>	<b>13,236,073,308</b>	<b>1,579,862,482</b>	<b>13,086,073,308</b>

# INTERIM FINANCIAL STATEMENTS

## SHAREHOLDERS' INFORMATION

### **Twenty Largest Ordinary Shareholders as at 31st March 2017**

Twenty largest ordinary shareholders of the Company as at 31st March 2017 were as follows;

No.	Name of the Shareholder	No. of Shares	%
1	People's Bank	1,184,896,862	75.00
2	Employees Provident Fund	85,748,846	5.43
3	BNYM SA/NV RE-Neon Liberty Lorikeet Master Fund LP	64,180,467	4.06
4	National Savings Bank	43,668,157	2.76
5	CitiBank Newyork S/A Norges Bank Account 2	23,775,303	1.50
6	Bank of Ceylon No. 1 Account	11,453,600	0.72
7	Sri Lanka Insurance Corporation Ltd-General Fund	7,022,962	0.44
8	AIA Insurance Lanka PLC A/C No.07	5,626,721	0.36
9	Ceylon Investment PLC A/C # 01	4,954,891	0.31
10	Union Assurance PLC/No-01A/C	3,821,672	0.24
11	BNYM SA/NV RE-NLCF Fund LP	3,805,389	0.24
12	The Ceylon Guardian Investment Trust PLC A/C # 02	3,340,505	0.21
13	Caceis Bank Luxembourg-Intereffekt Investments Funds N.V.	2,887,743	0.18
14	Rubber Investment Trust Limited A/C # 01	2,562,033	0.16
15	Employees Trust Fund Board	2,356,087	0.15
16	Deutsche Bank AG as Trustee to Candor Opportunities Fund	2,000,000	0.13
17	Sampath Bank PLC/Dr. Thirugnanasambandar Senthilverl	1,909,975	0.12
18	Akbar Brothers Pvt Ltd A/C No 1	1,882,829	0.12
19	Elgin Investments Limited	1,747,884	0.11
20	Seylan Bank PLC/Lasantha Chandika Ranaweera Pathirana	1,672,700	0.11

### **Public Holding**

The percentage of ordinary shares held by the public as at 31st March 2017 was 24.89% and the number of shareholders representing the public holding was 9,163.

### **Directors/ CEO's Holding in Shares as at 31st March 2017**

The number of ordinary shares held by the directors and CEO as at 31st March 2017 were as follows;

Name	Position	No. of Shares
Mr. Hemasiri Fernando	Chairman	-
Mr. Michael Pradeep Amirthanayagam	Deputy Chairman	10,000
Mr. Jehan Prasanna Amaratunga	Director	-
Mr. Goluhewage Bindu Rasitha Poojitha Gunawardana	Director	-
Mr. Johnson Anthony Fernando	Director	-
Mr. Mohamed Anise Mohamed Rizwan	Director	-
Mr. Rathnayake Mudiyansele Jayasena	Director	-
Dr. Ali Asgar Shabbir Gulamhusein	Director	110,000
Mr. Don Padmasiri Kumara	CEO	713,258

# INTERIM FINANCIAL STATEMENTS

## EXPLANATORY NOTES

1. There are no significant changes in the accounting policies and methods of computation since the publication of financial statements in the annual report for the year 2015/16.
2. The Interim Financial Statements for the year ended 31st March 2017 are drawn up from unaudited accounts of the Company, its subsidiary companies: People's Leasing Property Development Limited, People's Leasing Fleet Management Limited, People's Insurance PLC, People's Leasing Havelock Properties Limited, People's Microfinance Limited and its associate: People's Merchant Finance PLC.
3. The Interim Financial Statements are in compliance with the Sri Lanka Accounting Standard - LKAS 34: Interim Financial Reporting and the provisions of the Companies Act No. 7 of 2007 and provide the information as required in terms of Rule 7.4 of the Colombo Stock Exchange.
4. All known expenses including management fees and similar expenses have been provided for in these financial statements.
5. During the year ended 31st March 2017 the Company redeemed 10,000,000 preference shares at Rs. 10/- each. (5,000,000 on 30th April 2016 and 5,000,000 on 30th September 2016).
6. On 15th May 2016 People's Leasing & Finance PLC has entered into an agreement with Alliance Leasing and Finance Company Limited ("ALFCL"), a company incorporated in Bangladesh proposing to carry on the finance business under the Financial Institution Act, 1993 of Bangladesh, for the acquisition of 51,000,000 Ordinary Shares, being 51% of the total issued capital of ALFCL. As the majority shareholder of ALFCL, the Company will have an entitlement to nominate a majority of the Directors of ALFCL.
7. In June 2016, the Company received Rs. 81,527,631/- from People's Insurance PLC as the final dividend for the financial year 2015. In September 2016 and March 2017 respectively, the Company received Rs. 102,145,433/- as an interim dividend and Rs. 101,366,987/- as the final dividend for the financial year 2016 from People's Insurance PLC.  
  
In September 2016 the Company received Rs. 29,000,000/-, Rs. 6,750,000/- and Rs. 6,750,000/- from People's Leasing Property Development Limited, People's Leasing Fleet Management Limited and People's Microfinance Limited respectively as the final dividend for the financial year 2015/16.  
  
In March 2017 the Company received Rs. 24,750,000/-, Rs. 9,450,000/- and Rs. 9,450,000/- from People's Leasing Property Development Limited, People's Leasing Fleet Management Limited and People's Microfinance Limited respectively as the interim dividend for the financial year 2016/17.
8. On 11th July 2016, the Company paid a final dividend of Rs. 0.50 (Cents Fifty) per share totaling to Rs. 789.9 million for the financial year 2015/16.  
  
On 16th December 2016, the Company declared an interim dividend of Rs. 0.75 per share for the financial year 2016/17 and the same was paid on 6th January 2017. The total dividend paid amounted to Rs. 1,184,896,862/-.
9. Pursuant to a direction issued by the Monetary Board of the Central Bank of Sri Lanka to amalgamate People's Merchant Finance PLC with People's Leasing & Finance PLC ("the Company"), the Company made an announcement thereon to the Colombo Stock Exchange on 29th July 2016.  
  
However the Monetary Board of the Central Bank of Sri Lanka has granted an extension of one year until 31st March 2018 to effect the merger of People's Merchant Finance PLC with the Company.
10. Mr. Namasivayam Vasantha Kumar has ceased to be a Non- Executive Director of the Company with effect from 24th July 2016 upon completion of the term of nine years and Mr. Goluhewage Bindu Rasitha Poojitha Gunawardana was appointed to the Board of the Company as a Non-Independent Non-Executive Director with effect from 29th August 2016.



# INTERIM FINANCIAL STATEMENTS

## EXPLANATORY NOTES

11. On the 7th November 2016 the Company opened the issue of 60,000,000 Senior Unsecured Redeemable Debentures of Rs. 100/- each with an option to issue up to a further 20,000,000 in the event of an oversubscription. The issue was oversubscribed and closed on the 8th November 2016. Objectives of the issue were to utilize to finance the the budgeted lending portfolio and working capital requirements of the Company. Debentures were allocated among applicants on 15th November 2016 and listed on the Debt Securities Main Board of the Colombo Stock Exchange on 23rd November 2016.
12. Mr. Ahamed Sabry Ibrahim was appointed as the "Chief Executive Officer - Designate" of the Company with effect from 15th November 2016.
13. The presentation and classification of the following items in these financial statements are amended to ensure the comparability with the current year.

	<b>Company</b>			<b>Group</b>		
	As disclosed	Current	Adjustment	As disclosed	Current	Adjustment
	previously	Presentation	Rs. '000	previously	Presentation	Rs. '000
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000

### **Statement of Profit or Loss**

Other operating expenses	2,281	2,171	110	2,361	2,251	110
VAT & NBT on financial services	546	656	(110)	560	670	(110)

NBT on financial services included in other operating expenses reclassified to VAT & NBT on financial services.

### **Statement of Financial Position**

Deferred tax assets	-	-	-	-	14	(14)
Deferred tax liabilities	1,820	1,820	-	1,841	1,855	(14)

Deferred tax assets included in deferred tax liabilities reclassified to deferred tax assets.

14. There have been no material events subsequent to the reporting date, which require adjustments to or disclosures in the interim financial statements.
15. There has been no significant change in the nature of the contingent liabilities for the year ended 31st March 2017 which were disclosed in the Annual Report for the year ended 31st March 2016.

# INTERIM FINANCIAL STATEMENTS

## DEBENTURE INFORMATION

### Market Prices for the quarter ended 31st March 2017

Debenture Type	Highest Rs.	Lowest Rs.	Last Traded Rs.
2013 - 5 Years - 16.75% p.a. payable semi-annually			Has not been traded
2013 - 5 Years - 17.00% p.a. payable annually			Has not been traded
2014 - 3 Years - 8.75% p.a. payable annually			Has not been traded
2014 - 4 Years - 9.63% p.a. payable annually			Has not been traded
2015 - 4 Years - 9.60% p.a. payable semi-annually			Has not been traded
2015 - 5 Years - 9.95% p.a. payable annually			Has not been traded
2016 - 3 Years - 11.90% p.a. payable semi-annually			Has not been traded
2016 - 4 Years - 12.25% p.a. payable semi-annually			Has not been traded
2016 - 5 Years - 12.60% p.a. payable semi-annually			Has not been traded

### Interest Rates

Debenture Type	Coupon Rate (%)	Annual Effective Rate (%)
2013 - 5 Years - 16.75% p.a. payable semi annually	16.75	17.45
2013 - 5 Years - 17.00% p.a. payable annually	17.00	17.00
2014 - 3 Years - 8.75% p.a. payable annually	8.75	8.75
2014 - 4 Years - 9.63% p.a. payable annually	9.63	9.63
2015 - 4 Years - 9.60% p.a. payable semi-annually	9.60	9.83
2015 - 5 Years - 9.95% p.a. payable annually	9.95	9.95
2016 - 3 Years - 11.90% p.a. payable semi-annually	11.90	12.25
2016 - 4 Years - 12.25% p.a. payable semi-annually	12.25	12.63
2016 - 5 Years - 12.60% p.a. payable semi-annually	12.60	13.00

### Interest Rates of Comparable Government Securities

6 Months Treasury Bill	10.62%
1 Year Treasury Bill	10.98%
2 Year Treasury Bond	12.30%
3 Year Treasury Bond	11.62%
4 Year Treasury Bond	11.94%
5 Year Treasury Bond	12.89%

(Above rates are excluding 10% withholding tax)

### Current Yield & Yield to Maturity

Debenture Type	Current Yield (%)	Yield to Maturity (%)
2013 - 5 Years - 16.75% p.a. payable semi-annually	15.88%	12.48%
2013 - 5 Years - 17.00% p.a. payable annually	15.81%	11.22%
2014 - 3 Years - 8.75% p.a. payable annually	8.59%	7.97%
2014 - 4 Years - 9.63% p.a. payable annually	9.27%	8.36%
2015 - 4 Years - 9.60% p.a. payable semi-annually	9.60%	9.60%
2015 - 5 Years - 9.95% p.a. payable annually	9.95%	9.95%
2016 - 3 Years - 11.90% p.a. payable semi-annually	11.90%	11.90%
2016 - 4 Years - 12.25% p.a. payable semi-annually	12.25%	12.25%
2016 - 5 Years - 12.60% p.a. payable semi-annually	12.60%	12.60%

# INTERIM FINANCIAL STATEMENTS

## DEBENTURE INFORMATION

<b>Ratios</b>								
							As at 31.03.2017	As at 31.03.2016
Debt to Equity Ratio (Times)							3.02	2.68
Interest Cover (Times)							1.46	1.77
Quick Asset Ratio (%)							80.87	78.41
<b>Utilisation of Funds Raised via Capital Market</b>								
Objective Number	Objective as per Prospectus	Amount allocated as per Prospectus in Rs.'000	Proposed date of utilisation as per Prospectus	Amount allocated from proceeds in Rs.'000 (A)	% of total proceeds	Amounts utilised in Rs.'000 (B)	% of utilisation against allocation (B/A)	Clarification if not fully utilised including where the funds are invested
<b>Issue of listed, senior, unsecured, redeemable, rated debentures during the year 2015</b>								
1	The funds raised through this Debenture Issue will be utilized to finance working capital requirements to match the medium to long term lending of PLC and to minimize the interest rate risk.	6,000,000	Within the next 12 months from the date of allotment	6,000,000	100%	6,000,000	100%	N/A
<b>Issue of listed, senior, unsecured, redeemable, rated debentures during the year 2016</b>								
1	The funds raised through this Debenture Issue will be utilized to finance the budgeted lending portfolio and working capital requirements	8,000,000	Within the next 12 months from the date of allotment	8,000,000	100%	8,000,000	100%	N/A

# INTERIM FINANCIAL STATEMENTS

## RELATED PARTY DISCLOSURE

	Immediate Parent		Subsidiaries		Associate	
	2017 Rs. '000	2016 Rs. '000	2017 Rs. '000	2016 Rs. '000	2017 Rs. '000	2016 Rs. '000
<b>Transactions with Related entities</b>						
<b>Company</b>						
The Company had the under mentioned financial dealings during the year with the following related entities.						
<b>Items in Statement of Profit or Loss</b>						
Interest income	527,828	235,814	23,361	8,424	-	-
Interest expense	1,269,208	621,569	231,574	234,108	-	-
Fee & Commission income	-	343	575,332	489,191	-	-
Other operating income	19,589	-	457,676	201,468	-	-
Benefits, claims and underwriting expenditure	-	-	118,030	77,210	-	-
Other operating expenses	31,834	31,077	246,686	246,686	-	-
<b>Items in Statement of Financial Position</b>						
<b>Assets</b>						
Cash and cash equivalents	2,813,229	1,705,417	-	-	-	-
Balances with banks & financial institutions	2,089,989	582,993	-	-	-	-
Loans and receivables	-	15,787	1,869,084	1,611,979	-	-
Financial investments - Held-to-maturity	2,446,154	1,297,097	-	-	-	-
Investments in subsidiaries/ Associate	-	-	2,075,000	1,875,000	586,427	586,427
Other assets	-	15,769	121,615	132,779	-	-
<b>Liabilities</b>						
Due to banks	11,014,165	9,880,596	-	-	-	-
Due to customers	-	-	256,983	159,168	-	-
Debt Securities issued	1,543,172	1,065,714	104,015	104,056	-	-
Other Financial liabilities	-	-	563,240	518,541	-	-
Other liabilities	5,008	4,636	-	-	-	-
<b>Transactions</b>						
Transaction cost on debenture issue and securitisation	23,935	23,935	-	-	-	-
Dividend paid	1,481,121	1,481,121	-	-	-	-
Insurance premium paid in respect of customers introduced by People's Leasing & Finance PLC	-	-	3,186,968	2,966,686	-	-
<b>Off- Balance Sheet Items</b>						
Guarantees	-	-	650,000	625,000	-	-

# INTERIM FINANCIAL STATEMENTS

## RELATED PARTY DISCLOSURE

### Transactions with other Related entities

#### Group

The group had the under mentioned financial dealings during the financial year with the following related entities.

	Immediate Parent		Affiliates	
	2017 Rs. '000	2016 Rs. '000	2017 Rs. '000	2016 Rs. '000
<b>Items in Statement of Profit or Loss</b>				
Interest income	534,922	245,942	-	-
Interest expenses	1,269,208	588,260	-	-
Net earned premiums	221,130	212,163	-	-
Fee and commission income	29,521	51,227	-	-
Other operating income	101,584	32,143	-	-
Benefits, claims and underwriting expenditure	51,846	78,520	-	-
Other operating expenses	32,734	31,977	-	-
<b>Items in Statement of Financial Position</b>				
<b>Assets</b>				
Cash and cash equivalents	3,033,895	1,849,447	-	-
Balances with banks & financial institutions	2,201,190	665,689	-	-
Loans and receivables	-	15,787	-	-
Insurance and reinsurance receivables	18,847	1,088	-	-
Financial investments - Held-to-maturity	2,446,154	1,297,097	-	-
Investments in subsidiaries	-	-	586,427	586,427
Other assets	34,879	546,297	-	-
<b>Liabilities</b>				
Due to banks	11,060,754	9,941,131	-	-
Debt Securities issued	1,543,172	1,065,714	-	-
Other liabilities	8,502	8,712	-	-

## CORPORATE INFORMATION

### **Name of Company**

People's Leasing & Finance PLC  
(Subsidiary of People's Bank)

### **Legal Form**

Public Limited Liability Company  
(Incorporated and domiciled in Sri Lanka)  
quoted in the Colombo Stock Exchange

### **Date of Incorporation**

22nd August 1995

### **Company Registration Number**

PB 647 PQ

### **Accounting Year-end**

31st March

### **Stock Exchange Listing**

The Ordinary shares of the Company  
were quoted on the Main Board of the  
Colombo Stock Exchange (CSE) on 24th  
November 2011.

Senior, Unsecured, Redeemable, four year  
(2013/17) and five year (2013/18) Debentures  
were listed on the Debt Securities Main Board  
of Colombo Stock Exchange on 4th April 2013.

Senior, Unsecured, Redeemable, three year  
(2014/17) and four year (2014/18) Debentures  
were listed on the Debt Securities Main Board  
of Colombo Stock Exchange on 3rd October 2014.

Senior, Unsecured, Redeemable, four year  
(2015/19) and five year (2015/20) Debentures  
were listed on the Debt Securities Main Board  
of Colombo Stock Exchange on 20th November  
2015.

Senior, Unsecured, Redeemable, three year  
(2016/19), four year (2016/20) and five year  
(2016/21) Debentures were listed on the Debt  
Securities Main Board of Colombo Stock Exchange  
on 23rd November 2016.

### **Registered Office**

#### **& Principal Place of Business**

1161, Maradana Road, Borella  
Colombo 08, Sri Lanka.  
Postal Code: 00800  
Telephone +94 11 2631631  
Fax +94 11 2631980/81  
[Email: plclease@plc.lk](mailto:plclease@plc.lk)  
[Web Address: www.plc.lk](http://www.plc.lk)

### **Company Secretary**

Mr. Rohan Pathirage

### **Registrars**

SSP Corporate Services (Pvt) Ltd  
No. 101, Inner Flower Road,  
Colombo 03, Sri Lanka.  
Telephone: +94 11 2573894, +94 11 2576871  
Fax: +94 11 2573609  
[E-mail: sspsec@sltnet.lk](mailto:sspsec@sltnet.lk)

### **Auditors**

M/s. Ernst & Young  
Chartered Accountants,  
201, De Saram Place,  
P.O. Box 101,  
Colombo 10,  
Sri Lanka.

### **Bankers**

People's Bank  
Sampath Bank PLC  
Bank of Ceylon  
Commercial Bank of Ceylon PLC  
DFCC Bank PLC  
Hatton National Bank PLC  
HSBC  
National Development Bank PLC  
Nations Trust Bank PLC  
Seylan Bank PLC  
Standard Chartered Bank  
Deutsche Bank  
Habib Bank  
Union Bank of Colombo PLC  
Public Bank Berhad  
Citibank N.A.  
Indian Bank  
Indian Overseas Bank  
Pan Asia Banking Corporation PLC  
Axis Bank

### **Branch Offices**

Akuressa, Ambalangoda, Ambalanthota,  
Ampara, Anuradhapura, Awissawella,  
Badulla, Balangoda, Bandarawela,  
Battaramulla, Batticaloa, Benthot, Chilaw,  
Chunnakam, Colpetty, Dambulla, Dehiwala,  
Deniyaya, Digana, Elpitiya, Embilipitiya, Galle,  
Gampaha, Gampola, Giriulla, Godakawela,  
Grandpass, Hambantota, Hanwella, Hatton,  
Havelock, Homagama, Horana, Ja-Ela, Jaffna,  
Kadawatha, Kaduwela, Kalawanchikudi,  
Kalawana, Kalmunai, Kalutara, Kamburupitiya,  
Kandy, Kandy - Alsafa, Kandy II, Kanthale,  
Kattankudy, Kegalle, Kekirawa, Kelaniya,  
Kilinochchi, Kinniya, Kirindiwela, Kuliyapitiya,  
Kurunegala, Mahaiyawa, Maharagama,  
Mahiyanganaya, Mannar, Matale, Matara,  
Medawachchiya, Mathugama, Mawanella,  
Melsiripura, Merigama, Metropolitan,  
Minuwangoda, Monaragala, Moratuwa, Mutur,  
Narammala, Nattandiya, Nawalapitiya, Negombo,  
Neluwa, Nittambuwa, Nugegoda, Nuwara Eliya,  
Panadura, Pelmadulla, Pettah, Pilimathalawa,  
Piliyandala, Polonnaruwa, Puttalam, Ratnapura,  
Tangalle, Thambuttegama, Thissamaharamaya,  
Trincomalee, Union Place, Urubokka, Vavuniya,  
Walasmulla, Ward Place, Warakapola,  
Wariyapola, Wattala, Welimada, Wellawaya,  
Wellawatta, Wennappuwa

### **Board of Directors and Board Sub-Committees**

#### **Board of Directors**

Mr. Hemasiri Fernando - Chairman  
Mr. M.P. Amirthanayagam - Deputy Chairman  
Mr. J.P. Amaratunga  
Mr. G.B.R.P. Gunawardana  
Mr. J.A. Fernando  
Mr. M.A.M. Rizwan  
Mr. R.M. Jayasena  
Dr. A.A.S. Gulamhusein

#### **Board Sub-Committees**

##### **Integrated Risk Management Committee**

Mr. M.P. Amirthanayagam - Chairman  
Mr. G.B.R.P. Gunawardana  
Mr. D. P. Kumarage  
Mr. Sanjeewa Bandaranayake  
Mr. L. Fernando  
Mr. R. Tennakoon

### **Board Audit Committee**

Mr. J.P. Amaratunga - Chairman  
Mr. M.P. Amirthanayagam  
Mr. M.A.M. Rizwan

### **Remuneration & Nomination Committee**

Mr. J.P. Amaratunga - Chairman  
Mr. M.P. Amirthanayagam  
Mr. J.A. Fernando

### **Related Party Transactions Review Committee**

Mr. M.P. Amirthanayagam - Chairman  
Mr. J.A. Fernando  
Mr. M.A.M. Rizwan

### **Subsidiary and Associate Companies**

#### **Subsidiary Companies**

People's Leasing Fleet Management Limited  
People's Leasing Property Development  
Limited  
People's Leasing Havelock Properties Limited  
People's Insurance PLC  
People's Microfinance Limited

#### **Associate Company**

People's Merchant Finance PLC

#### **Corporate Memberships**

Asian Leasing and Finance Association  
Credit Information Bureau of Sri Lanka  
Financial Ombudsman-Sri Lanka  
Leasing Association of Sri Lanka

#### **Vehicle Yards**

No. 429, 2nd Division, Darly Road, Colombo  
10, Sri Lanka.  
No. 496, Makola North, Makola, Sri Lanka.  
No. 225/D, Nayagala Road, Heiyanthuduwa,  
Mabima, Sri Lanka.  
No.8, Pothuvil Road, Monaragala, Sri Lanka  
Ketalagolla, Beligamuwa, Galewela, Sri Lanka

#### **Tax Payer Identity Number (TIN)**

114 156396 0000

#### **VAT Registration Number**

114 156396 7000

#### **Central Bank Registration Number**

046 (Under the Finance Business Act No.42 of  
2011)

#### **Credit Agency Status**

An approved Credit Agency under the  
Mortgage Act No.6 of 1949 and the Trust  
Receipt Ordinance No.12 of 1947 by the  
Department of Commerce.

#### **Credit Rating**

'AA-' (Ika) stable by Fitch Ratings Lanka  
Limited  
'B+/B' by Standard & Poor's Rating  
Services  
'B' stable by Fitch Ratings International

**INTERIM  
FINANCIAL  
STATEMENTS**



PEOPLE'S LEASING & FINANCE PLC